

<i>Course title</i>	<i>Accessing the German Labor Market</i>
<i>Course code</i>	<i>IP 911</i>
<i>Module coordinator</i>	<i>Anja Voges</i>
<i>Lecturer</i>	<i>Verena Kienzle M.A</i>
<i>Level of course</i>	<i>Bachelor</i>
<i>Recommended prerequisites</i>	<i>none</i>
<i>Type of course</i>	<i>Block seminar</i>
<i>Weekly lecture hours (SWS)</i>	<i>2</i>
<i>ECTS credits</i>	<i>2</i>
<i>Workload</i>	<i>In total 60h, 30 h course attendance, 30h self-study</i>
<i>Assessment (grading; pass/fail)</i>	<i>not graded</i>
<i>Regular cycle</i>	<i>Each semester</i>
<i>Language of instruction</i>	<i>English</i>
<i>Contents:</i>	<ul style="list-style-type: none"> • <i>Business in Germany – features, traditions and ethics</i> • <i>Organizational structures and corporate culture</i> • <i>Understanding communication patterns</i> • <i>Negotiation styles</i> • <i>Getting ready for your industrial placement</i> • <i>Application and recruitment process</i> • <i>The interview - German business etiquette: dress codes and appropriate conduct</i> • <i>Leadership styles</i> • <i>Delegation and motivation in German companies</i> • <i>Teamwork: brainstorming, discussing and decision making</i> • <i>German compartmentalizing</i>
<i>Learning outcome (competencies):</i>	<p><i>After having successfully completed the course, the students are</i></p> <ul style="list-style-type: none"> • <i>aware of the unspoken rules that make people in Germany interact, that give structure to organizations and keep economy going. They will have a basic understanding of how business works in Germany.</i> • <i>They will master the use of intercultural tools enabling them to communicate successfully with German colleagues, professors, future bosses, future clients, and future customers.</i>
<i>Teaching methods</i>	<input type="checkbox"/> <i>Lecture</i> <input type="checkbox"/> <i>Group work</i> <input type="checkbox"/> <i>Exercises</i> <input checked="" type="checkbox"/> <i>Simulation</i> <input type="checkbox"/> <i>Video feedback</i> <input type="checkbox"/> <i>Others:</i>
<i>Assessment methods</i>	<i>Oral presentation</i>
<i>Recommended reading</i>	<i>-</i>
<i>Additional information</i>	<i>No grading, only BE/NB (pass/fail)</i>
<i>Recognition of credits</i>	